

GOLDEN LEADS GROUP

Rules and Regulations 10.01.08

Mission Statement

Our mission is to provide a valuable service to our friends, families, clients, and members of our group by providing quality referrals of people and businesses we know and trust. We best accomplish that goal by increasing our Golden Leads Group membership while learning about our individual members and their businesses, becoming aware of the services our members provide and the customers they seek, matching them to the needs of the people we know, remaining alert to opportunities to make referrals, and following up on the referrals we make.

Attendance

1. Meetings are held at Noto's Old World Italian restaurant every Wednesday morning.
2. Networking begins at 7:30 a.m.
3. The official meeting begins at 7:45 a.m.
4. If you are unable to attend, please send a substitute or call P. J. Weber at 243-SHOW or email him at pj@pjweber.com the day before the meeting.
5. Membership will be revoked automatically and without notice if a member has two (2) unexcused absences in one (1) billing quarter.
6. We begin each meeting with a round of 60-second commercials.
7. We end each meeting with a round of referrals and/or testimonials.
8. We attempt to schedule presentations alphabetically. If you are unable to attend a meeting at which you are scheduled to make a presentation, please arrange for a substitute presenter, preferably the next person on the presentation list.
9. Bring guests at every opportunity.
10. If the Forest Hills Public Schools announce a cancellation or delay on the morning of our meeting, our meeting that morning will be cancelled without further notice.

Roster

1. Please make sure that you have up-to-date business cards in the green box.
2. Please make sure that your name, address, telephone number, and email addresses are current on our Agenda and on Carl's List.
3. Please make sure that Janet Baxter (jcb@baxterkladderlaw.com) has your email address for meeting notices.
4. New members will be added to the roster upon payment of their dues.

Networking

1. Please take advantage of the opportunity to network over coffee and pastries before the official start of the Wednesday morning meeting, and after the meeting, as well.
2. Please create opportunities to network by meeting members of the group other than for the official Wednesday morning meeting.

Dues

1. Dues are \$78, payable on the first meeting day of each quarter.
2. Please make your checks payable to Golden Leads.
3. Please give your dues payments to Greg Jasick.
4. Membership will be revoked automatically and without notice if dues are not paid within 14 days of the due date.
5. Quarterly dues must be paid in full regardless of the number of meetings a member attends in a given quarter.
6. Quarterly dues will be pro-rated only for those who become members after the start of a billing quarter.
7. A prospective member's first visit is free of charge. A new member's dues are due on his or her first meeting as a new member.

Fines

1. The tardy fine is \$1 per incident.
2. The unexcused absence fine is \$5 per incident.
3. Please pay your fines to Greg Jasick.
4. We use the fine money to pay the costs of printing our referral slips.